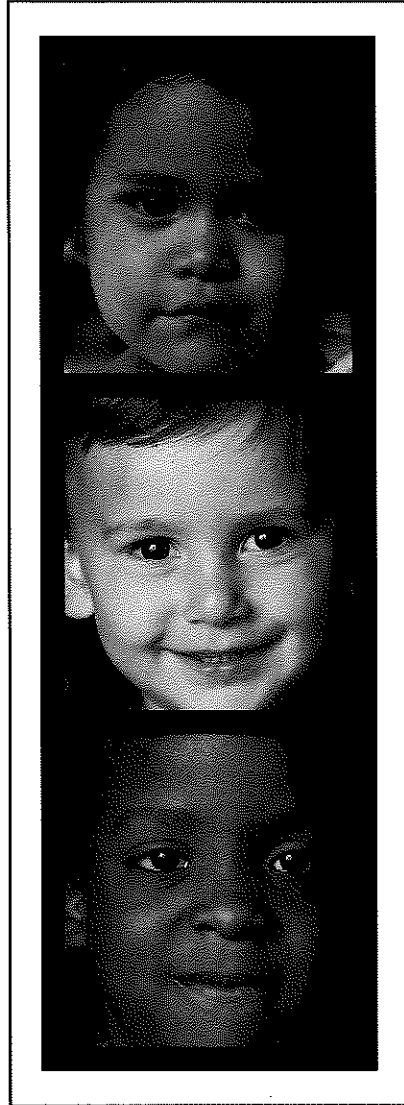


Sixteenth Street



Community Health Center

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A MESSAGE FROM THE CEO

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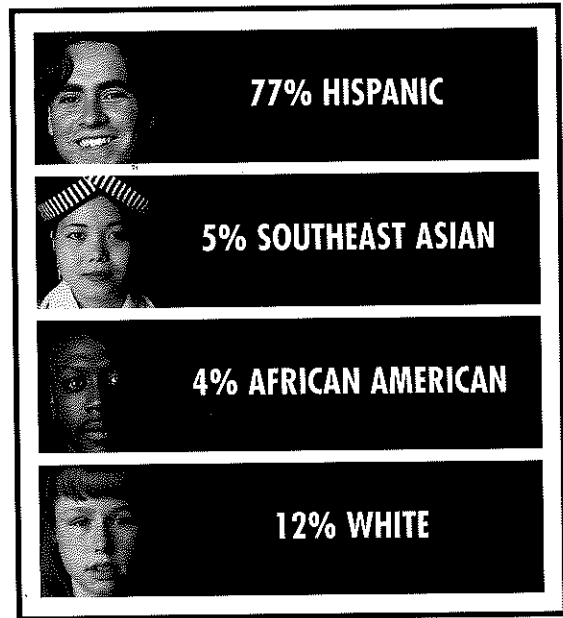
1996 SUCCESS STORIES

FINANCIAL DEVELOPMENT REPORT

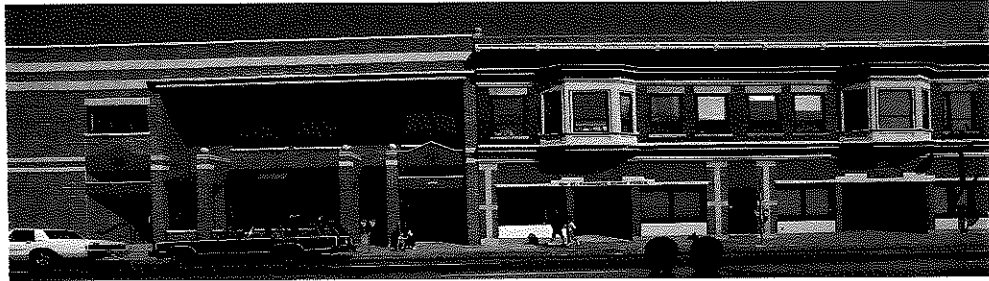
THANK YOU TO OUR DEDICATED
STAFF AND VOLUNTEERS

1996 FINANCIALS

OUR MULTI-CULTURAL POPULATION



Sixteenth Street Community Health Center



Annual Report Recognition

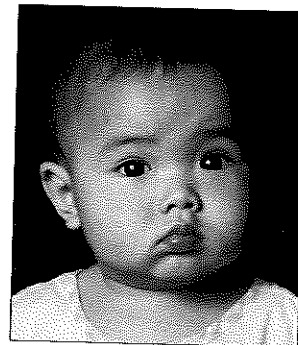
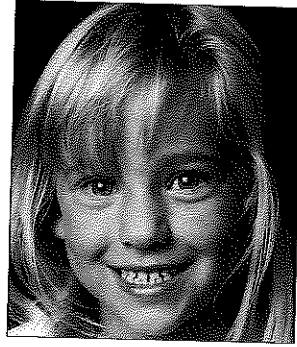
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C-Graphic, Inc.
for printing this report at a reduced cost
&
Plastikoil Plus
for providing the binding at a discount.

Annual Report Designed by Lisa Moy / MOY CO.



1998 FINANCIALS



1996 Financials

(April 1, 1996 - March 31, 1997)

REVENUES AND EXPENSES

Revenue by Source

Private Support (including corporate, individual and foundation support)	6%
Government Grants	35%
Program Service Fees	49%
United Way	2%
Donated Services & Goods	2%
Interest Revenue	1%
Other	5%
Total Revenues -	\$7,388,000

Where the Money Goes

Environmental Health	3%
HIV/AIDS Program	1%
Health Education	9%
Primary Health Care	54%
Social Services	5%
School-Based Wellness Center	2%
Women, Infant, & Children (WIC) (including Immunization Program)	9%
Administration	17%
Total Expenses -	\$6,838,000

BALANCE SHEET (as audited by Conley McDonald, CPA and consultants)

Assets

Current assets	\$3,006,000
Fixed assets	\$3,882,000
Other assets	\$ 11,000
TOTAL	\$6,899,000

Liabilities and Net Assets

Long term liability	\$ 306,000
Long term debt	\$ 775,000
Net assets	\$5,818,000
TOTAL	\$6,899,000



1993 FINANCIALS

Thank you to our dedicated volun-

teers for their time and support, and

to our 142 staff members for the

incredible commitment to their work

and to the people they serve.

Thank You !

Thanks to the volunteers listed below.

Board of Directors

Mike Arnow, Arnow & Associates
Sharon Cook, Cook & Franke
Luis Garza, Milwaukee Public Schools
Jim Hempel, Allen-Bradley
Ken Herro, La Causa
Richard Limbach, The Blood Center
Barbara Medina, State of Wisconsin
Patricia Peralta, Downtown Health Center
Mario Rodriguez, City of Milwaukee
Elisa Romero, Milwaukee County
Patricia Villarreal, Milwaukee County
Paul Westrick, Columbia-St. Mary's

Development Committee

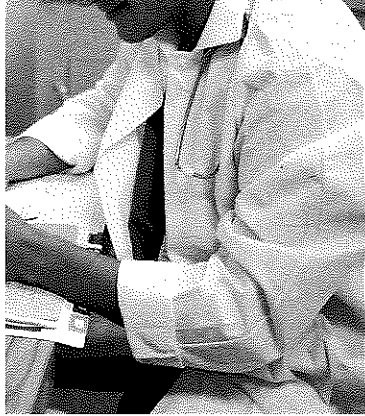
Carey Bongard, Time Insurance
Timothy Cullen, Blue Cross Blue Shield
Timothy Elverman, Bank One
Jo-Ann Parrino, Midwest Express
Beverly SiligmueLLer, MSOE
Peter Van Housen, M&I
Paul Westrick, Columbia-St. Mary's
Michael Youngman, Northwestern Mutual Life

Event Planning Committee Members

Scott Joffe, Ad Cetera Sports Marketing
Lisa Moy, Moy Co.
Steve Ulik, Frank Mayer & Associates, Inc.
Ken Snyder, Office of U.S. Senator Herb Kohl

Event Operations Committee Members

Liz Ahearn
Carey Bongard, Time Insurance
Weslyn Fleming
Jane Gleeson
Marcia Hagmayer, Time Insurance
Holly Johnstone, Time Insurance
Mary Schmid, Time Insurance
Amalia Schoone, Planned Parenthood
Anne Slosky
Kathy Yuille

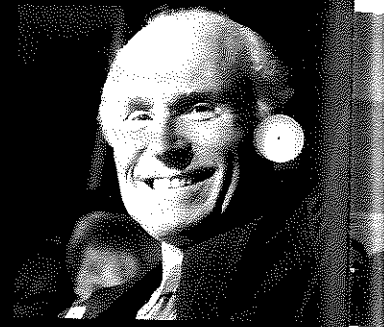




THANK YOU TO OUR DEDICATED STAFF AND VOLUNTEERS

The Center's first Annual Fund Raising Campaign kicked off in April, 1996 with the "Roast of Senator Herb Kohl" special event. With private donations from corporations, foundations, individuals, and support from volunteers and staff, the Annual Campaign raised \$438,000. An additional \$2,720,000 was raised through designated grants from the state and federal government and United Way of Greater Milwaukee.

A special thanks to our Sixteenth Street Community Health center's donors. Listed below are individuals, corporations and foundations who made gifts to the Center between April 1, 1996 and March 31, 1997.



Gifts of Care (\$1-\$99)

*Mary Aasen
Liz Ahearn
Sandra Annoye
*Renee Baxmann
Polly Beal
William Biersach
Michael Broderick
Goodlow Brewer
Mr. & Mrs. Raymond J. Butrym
Harry Clausen
Larry David
*Luis Garza
Thomas and Alice Goss
Harriet Knudson
*Barbara Medina
Patrick & Ann Mehigan
Edward Mordy
Julie Pedretti Pittelkow
Rajah Navarro
*Patricia Peralta
*Maria Rodriguez
*Marian Rodriguez
Amy Shapiro
Peter Sommerhauser
Dr. David Tick
Walter Trautner
Dr. & Mrs. James Tweddell
*Pat Villarreal
Webster, Caballero & Assoc.
Suzy & Gerald Weisman
Dr. & Mrs. Robert Wells
Dan Willett
Michael & Dianne Winer
*Kathy & David Yuille

Gifts of Esteem (\$100-\$249)

Mark Agusti
*Mike & Laura Arnov
Ben Barkin
*Lolita Bevenue
*Carey Bongard
*Jan and John Carroll
*Sharon Cook
Tina Cullen
Wendy Deacholt
Lev & Vivien DeBack
Anthony Earl

*Cathy Fejerstein
Theodore and Jean Friedlander
*Dr. Sharon Fleischfresser
*Weslyn & Thomas Fleming
Carolina Garcia
Bruce & Lori Gendelman
Guardian Credit Union
Ed & Doris Heiser
*James Hempel
*Ken Herro
Dr. Sally Hunt
Michael D. Hundt
*Rosa Kuschel
*Richard Limbach
Anthony & Mary Linn
Locatelli Financial Management Co.
*Karen Lupa
Leon Lynn & Karyn Rotker
*Edie Miller
Mary Louise Mussoline
Esther Nieves
Curt & Helen Poertner
Rockwell Automation
*Maria Rodriguez
*Elisa Romero
Liliana Rosenthal
*Beverly Siligmueeller
*Dr. Lisa Stukenberg
*Diana Tamez
Warner Cable
*Paul Westrick
Rita & Harry Zondag

Gifts of Motivation (\$250-\$499)

Linda Davis
*Tim Elverman
*Laura Heiser
Medico-Mart, Inc.
Professional Insurance Services, Inc.
*Sara Spence
Tom Van Rens
*Michael Youngman

Gifts of Knowledge (\$500-\$999)

Allen-Bradley
*John J. Bartkowski

Blue Horse Advertising
Harley-Davidson
*Jeff Racine
Rockwell Automation/Allen Bradley
Dr. John Shea
Split Rail Foundation, Inc.
*Dr. David Waters
Wauwatosa Realty Co.

Gifts of Courage (\$1,000-\$2,499)

American Family Insurance
Beyer Construction
Firststar
Firststar Trust Company
MGIC
Mutual of America
St. Mary's Hospital Foundation
Stackner Family Foundation

Gifts of Hope (\$2,500-\$4,999)

March of Dimes
Time Insurance Foundation

Gifts of Confidence (\$5,000-\$9,999)

Marshall & Hsley Foundation, Inc.
Miller Brewing Co.

Gifts of Wisdom (\$10,000-14,999)

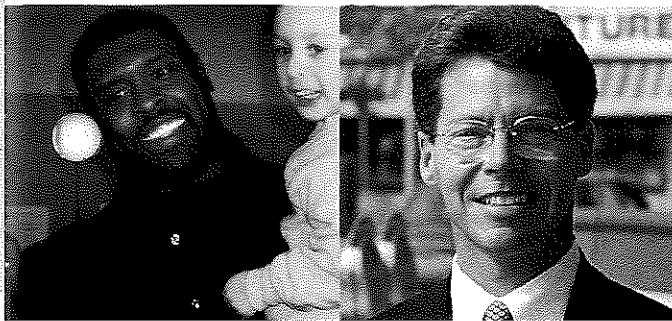
AETNA Foundation
Bank One
Cook and Franke
Patrick and Anna M. Cudahy Fund
Brian Stark and Debra Altshul-Stark
Wisconsin Energy Corp. Foundation

Gifts of Empowerment (\$15,000-24,999)

Helen Bader Foundation
Jane & Lloyd Pettit Foundation, Inc.
St. Anthony Foundation

Gifts of Insight (\$25,000-\$49,999)

Lux Foundation



(Left to Right)
 U.S. Senator Herb Kohl - 1996 Roast Participant
 Reggie White - Green Bay Packers / 1996 Roast Participant
 Michael Youngman - Northwest Mutual Life, Volunteer

Milwaukee Foundation

**Gifts of Honor
 (\$50,000 and Above)**

Aurora Health Care
 Betty Briin Foundation
 Children's Hospital of Wisconsin
 Northwestern Mutual Life

In Kind Supporters

C-Graphic, Inc.
 Columbia - St. Mary's Hospital
 Corp Care
 Creative Advertising Specialties
 Medical College of Wisconsin
 Moy Co.
 Precision Color Graphics
 Target
 Time Insurance
 Unisource
 WPS

**Special Event Supporters
 (\$1 - \$250)**

Dr. Kim Aakre
 Allen-Edmonds Shoe Corp.
 American TV
 *Mike & Laura Amow
 *Dr. Tom Bachhuber
 *Lolita Bevenue
 William Biersach
 Black Health Coalition of Wisconsin
 Marybeth Budisch
 Bultman & Associates, Inc.
 Joe Chudnow
 City of Milwaukee, Health Dept.
 Conley McDonald LLP
 *Dr. John Dunn
 Anthony Earl
 First American Credit Union
 *Dr. Sharon Fleischfresser
 Gary Enterprises Inc.
 Yolanda Garza
 Green Bay Packers
 Guardian Credit Union
 *Ken Herro
 Jacobson & Hupy, S.C.
 La Casa de Esperanza

Deborah Larkey
 Latino Health Organization

*Dr. Mary Lehrmann
 *Peter McAvoy
 D.F. McKeithon
 *Ellyn McKenzie
 Barbara Medina

Milwaukee Journal Sentinel

*Ms. Beverly SiligmueLLer
 Mutual of America
 Paul Nannis
 Paul's Advertising
 Quarles & Brady
 Jim Ruckh

*Dr. Armando Sanchez

*Dr. Julie Schuller
 St. Lukes Hospital

Stein Optical

*Dr. Lisa Stukenberg

*Dr. Sweeney
 UCC

USWA WI Sub. Dsit.

Veterans Service

*Patricia Villarreal

Wellner Locker Service

Kim Wintersberger

Wisconsin Credit Union League

(\$250 - \$500)

Allen-Bradley

Astronautics Corp.

AT & T

Blood Center of Wisconsin

Boynton & Earle

Bruce Gendelman

Kahler Slater

La Causa

M & I Northern Bank

Resource America

Sandra Sonnentag

WEAC

Wetzel Brothers, Ltd.

Whyte Hirschboeck Dudek S.C.

Wisconsin Independent Physicians Group, Inc

(\$1,000)

American Family Insurance

Broydick and Associates

Carson Prie Scott & Company

Columbia-St. Mary's, Inc.

Cook & Franke

Johnson Controls

Manpower

Marcus Corportion

Mark Travel Corporation

Marshall & Ilsely Corporation

Medico-Mart, Inc.

Mega Marts, Inc.

MGIC

Milwaukee Health Services

Osco Drugs

Polack Company

PrimeCare

Rainbow Community Health Center

Security Bank, S.S.B.

Sinai Samaritan Medical Center

Time Insurance Company

Wisconsin Electric Power

(\$1,500)

American Medical Security

Boyer Construction

Froedtert Memorial Lutheran Hospital

Milwaukee Brewers

(\$2,000)

Bank One

Blue Cross Blue Shield

Harley-Davidson

Horizon Healthcare Inc.

Humana Wisconsin Health

Kohl's Department Stores

Managed Health Services

Medical College-Family Practice

Northwestern Mutual Life

Quad Graphics

Rainfair, Inc.

von Briesen, PurteLL & Roper, S.C.

Warner Cable

(\$3,000)

Senator Herb Kohl

* Sixteenth Street Staff or Volunteer



In 1996, thousands of children and adults benefited from the education and preventive care they received at the Sixteenth Street Community Health Center. The following success stories provide just a few examples of people who are living healthier lives as a result of the services provided to them.

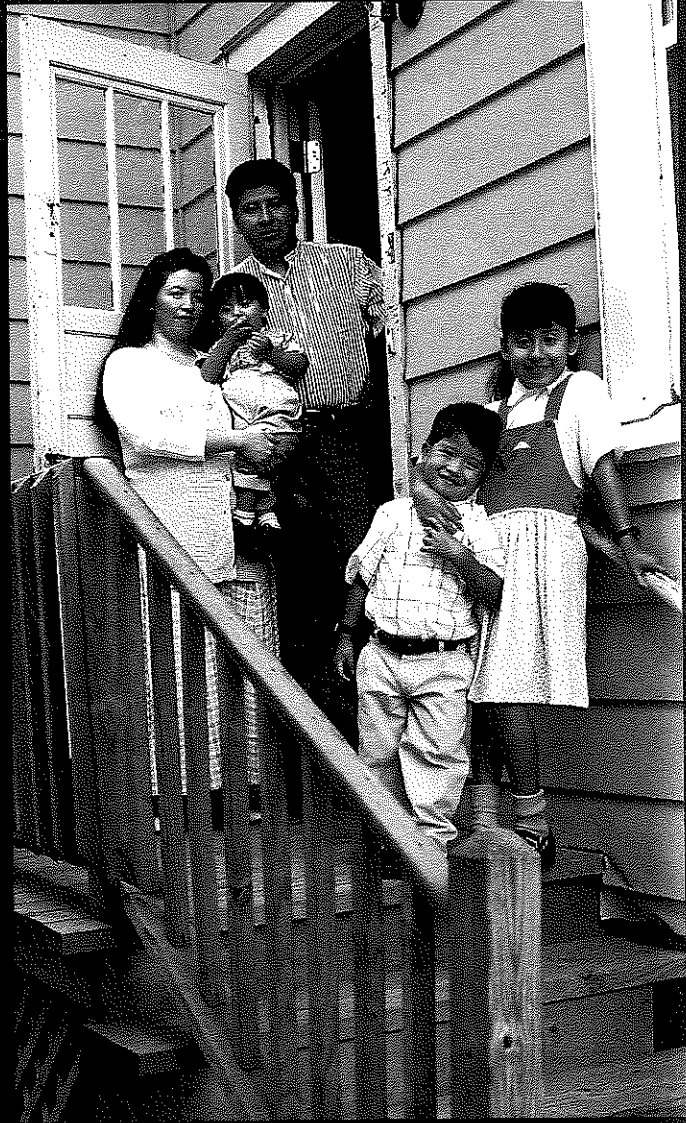
Silvia

Silvia first came to the Sixteenth Street Community Health Center when she was pregnant. During her pregnancy, she was diagnosed with gestational diabetes. Her condition improved after being put on insulin, and she gave birth to a healthy baby boy. After her pregnancy, her diabetes became more severe, she was losing weight and suffering from depression. At the Sixteenth Street Community Health Center, her doctor monitored her closely and put her on new medication. Today, her blood sugar level is excellent, she has gained her weight back and has a positive outlook on life.

The Teran Family

Outreach workers from the SSCHC Lead Outreach Project visited the home of Susanna and Federico Teran. Outreach workers provided education to the parents about lead hazards in the home and tested Nathan age 2 and Elizabeth age 5 for lead poisoning. Nathan's blood lead level was 14 micrograms per deciliter and Elizabeth's 11. Lead levels under 10 micrograms per deciliter is considered normal. As the outreach workers explained to parents, these blood lead levels were not dangerously high, but conditions were such in the home (with chipping paint around the windows) that it was very likely the children's blood lead level could rise to dangerous levels. The Teran family took the information they received from the outreach workers and put it to good use as they looked for a new apartment. Six months later, when outreach workers visited the Teran's in a new apartment, Nathan's lead level had reduced to 11 and Elizabeth's to 8. A year later, Nathan's blood level reduced to 5 micrograms per deciliter. The Teran family feels confident that they know how to keep their children safe from lead poisoning wherever they live.





Sixteenth Street Community Health Center offers an array of preventive health services to individuals and families living in the south side of Milwaukee. Because of our multi-cultural population, 77% Hispanic, 5% Southeast Asian, 12% White, 4% African American and 2% mixed, all services are available in English, Spanish, Hmong and Laotian. This section includes service descriptions, total number of people who received services, and a few examples of their impact on our diverse client population from April 1, 1996 to March 31, 1997.

Breast Feeding Support Project: Last year, 204 mothers were provided with Breast feeding support.

Outcome: Ninety one percent of these women were still breast feeding at six weeks post partum.



Environmental Health Project: In 1996, work was completed on a major environmental justice initiative that revealed environmental conditions in the neighborhood which pose health risks to families and children who live in the south side area. Results showed that there were more hazardous waste sites, abandoned industrial sites, and more car and truck traffic than in other areas of the County. Materials were developed to show residents what precautions can be taken to minimize their exposure to these hazards. Sixteenth Street also set up two monitors at the Center with the Department of Natural resources to discover how pollution in the area can affect the health of community residents.

Health Education: Education empowers individuals to make healthy lifestyle choices. Throughout the Center's past fiscal year, over 2,000 women and men attended nutrition child development, parenting, breastfeeding and child birth classes. For the first time this past year the Center also offered Child Care Teacher certification classes. An additional 1,000 students throughout Milwaukee area high schools were educated and provided with sexual responsibility/pregnancy prevention classes by our Health Educator.

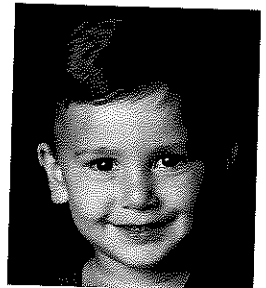


Outcome: Through the Child Care certification program, a total of 41 individuals successfully completed 40 hours of training and are qualified to be employed as child care workers.

HIV/AIDS Case Management: During this past year, the Center's HIV Case Manager monitored 32 HIV positive individuals, making sure they received needed medical care and social services. The Center also provided anonymous HIV testing and counseling sessions to 232 community residents.

Immunization Project: Sixteenth Street is the headquarters for the City-wide Immunization Project. Outreach workers made over 5,000 contacts to families with children under the age of two, and as a result 623 children completed their primary immunization series.

Outcome: The number of children immunized increased from 22% in April 1996 to 83% by the end of March 1997.



Lead Outreach Project: During this past fiscal year, outreach workers went door to door and tested 296 children, under the age of six, for lead levels in their blood. Of those children tested, 80% had never been tested, and 19% had abnormal lead levels.

Outcome: As a result of monitoring, follow-up and education to families whose children initially tested at high lead levels, 42% of the children tested normal during subsequent home visits.

Mental Health Services: In 1996 the Center contracted with Catholic Social Services to provide mental health services to our patients. A total of 45 individuals were provided with services to help them deal with complex social and mental health issues. In February, 1997 the Center hired its first mental health counselor. From February through April, fifteen clients have been enrolled in the program.

Perinatal Case Management: This past year, 530 pregnant women were provided with medical care, health education, nutrition counseling and follow-up home care.

Outcome: Of the 406 deliveries that occurred last year, 95% of the babies were born above normal birth weight.



Primary Medical Care: In 1996, 8,636 children and adults received primary medical services from the Center's physicians in the areas of pediatrics, internal medicine, family practice, and women's health. Ninety-Nine chronically ill children were monitored through the Center's Pediatric case management program.

School-Based Wellness Center: During the 1996/97 school year, 365 students made 768 visits to the Sixteenth Street Community Health Center's school-based Wellness Center at South Division High School for medical care and sports physicals. An additional 2,114 visits were made by students to the Clinic for first aid or urgent care related reasons.

Social Services: More than 14,344 visits were made to the Social Services Department. Clients were provided with information and counseling for alcohol and other drug problems, domestic violence issues, relationship problems, unemployment, housing, and other social issues.

Outcome: 87% of the women who were identified as using drugs or alcohol during pregnancy tested drug free after receiving treatment, and 95% of their babies were born drug free.

Women, Infants & Children (WIC) Program: 7,941 women and children under the age of five received nutritional education, food supplements and referrals to health services from the State supported WIC program.



With this 1996 annual report,

we celebrate diversity and

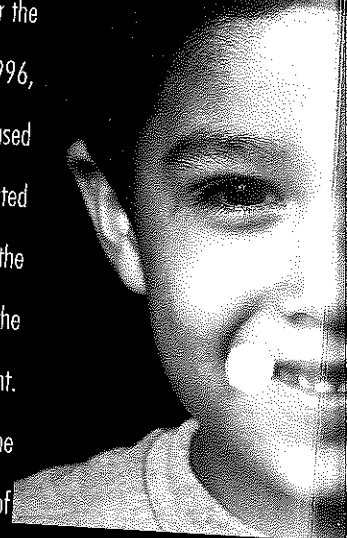
dedicate it to our multi-cultural

staff, clients and Board of Directors.

Dear Friends of Sixteenth Street Community Health Center:

With this 1996 annual report, we celebrate the diversity of our multi-cultural staff, clients and Board of Directors. **T**his past fiscal year was one of extreme growth for the Sixteenth Street Community Health Center. A total of 88,006 visits were made to the Center by newborns, expectant moms, single parents, children, young adults and older adults. This total represents a 22% increase over the previous year number of visits to the Center. **I**n 1996, the Center teamed up with the other Milwaukee based community health centers to form an Integrated Service Network. The network was created so the Center will be stronger and more competitive in the ever changing health care managed care environment.

The Center's private giving program also got off the ground. With help from the Center's Board of Directors, Development Committee, event volunteers, and contributions from local corporations, foundations, and individuals, the Center's first annual fund raising campaign raised a total of \$438,000. **W**ith welfare reform (Wisconsin Works-W2) being implemented in the coming year and the County moving



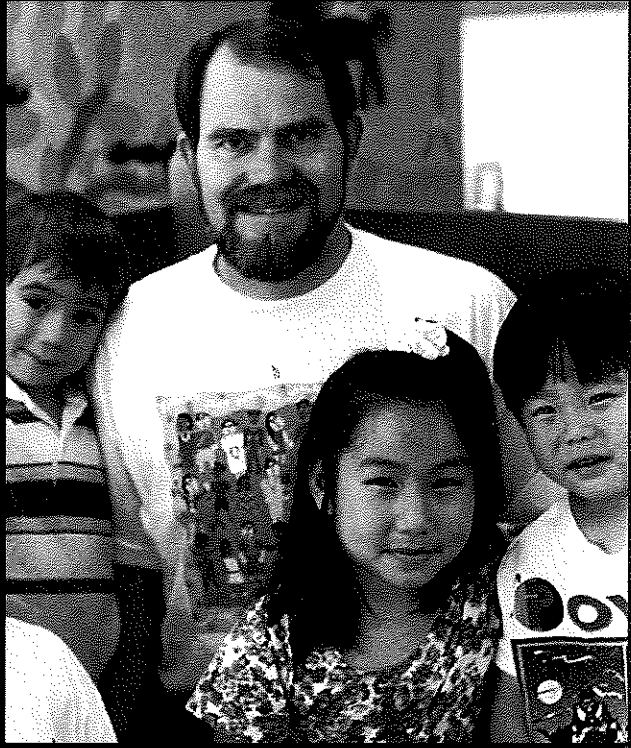
patients into the community for health care, the Center will see a significant increase in the number of individuals and families in need of health services. To meet these growing needs, in March, the Center purchased facility space located at 1337 S. Sixteenth Street. The expansion was made possible with support from Bank One, Northwestern Mutual Life and the Betty Brinn Foundation. This next year will be one of great change, as the Center will



not only expand into its new building, but also offer Dental services to children and adults who currently do not have access to them. **W**ith the ever changing health care, welfare, and managed care environment, it is extremely important that we continue to increase community support of the Sixteenth Street Community Health Center. Thank you to our volunteers, Board of Directors, donors, staff, government leaders, and the men, women and children who receive services at the Center. Together, we will continue helping and healing.

Sincerely,

John J. Bartkowski, DrPH
Chief Executive Officer



A MESSAGE FROM THE CEO